

PartnerConnect 2026

| Where CMS Industry Relationships Begin

Small Businesses • Large Businesses • Government Acquisition Leaders



Build the Relationships That Lead to Your Next CMS Opportunity

PartnerConnect 2026 is designed specifically for CMS-focused small businesses seeking meaningful teaming relationships before the next opportunity is released.

Unlike a traditional conference, every aspect of PartnerConnect 2026 is designed to **maximize high-value conversations** and create opportunities for future collaboration.



WE LISTENED. WE MADE CHANGES.

Based on attendee feedback, PartnerConnect 2026 replaces traditional presentations with **structured networking**, **targeted introductions**, and **dedicated time** to build relationships with organizations shaping future CMS procurements.

WHY ATTEND?



Meet face-to-face with leading CMS Prime Contractors actively building teams



Introduce your capabilities through structured 15-minute meetings



Connect with CMS acquisition and program representatives



Learn about CMS acquisition vehicles and contracting pathways



Build relationships before opportunities are released



Expand your network with fellow CMS-focused small businesses

EVENT HIGHLIGHTS



Meet directly with **15** leading Large Business CMS Prime Contractors



Engage with CMS Contracting Officers and Program Representatives



Access to federal acquisition resource tables featuring representatives from GSA MRAS, OMAS Common Spend, and HHS OSDDBU



Structured **15-minute** networking sessions designed to maximize quality conversations



Dedicated networking breaks for follow-up discussions and relationship building

DETAILS



DATE: October 20, 2026



TIME: 10:00 AM – 2:00 PM



LOCATION: Martin's West
6817 Dogwood Road, Baltimore, MD 21244



Doors open at 10:00 AM for registration, a continental breakfast, and informal networking before structured rotations begin.



Each small business will participate in a series of structured 15-minute meetings with participating Large Business sponsors and federal resource representatives. Every meeting is designed to help you introduce your company, showcase your capabilities, discuss customer needs, and explore future teaming opportunities.



Questions?
Contact the NCMA Woodlawn Small Business Committee at



PartnerConnect 2026 brings together CMS-focused small businesses, large prime contractors, and federal acquisition professionals creating partnerships that strengthen proposal teams, expand capabilities, and improve competitive positioning for future CMS opportunities.



Part PartnerConnect events have resulted in business relationships



REGISTRATION IS LIMITED

Registration is limited to 150 participants, and Small Businesses are limited to two representatives per company to maximize networking opportunities.

REGISTRATION



NCMA Members: \$75



Non-Members: \$150

REGISTER TODAY!

Before all networking slots are filled.
<https://ncmawoodlawnchapter.startchapter.com/meetinginfo.php?id=159>
Registration closes when capacity is reached.

